



# The Old Dominion Highway Contractors Association

Effective Leadership

Profitable Results

## Application for 2011-2012 ODHCA Membership

Date: \_\_\_\_\_ Phone: \_\_\_\_\_  
Name of Firm: \_\_\_\_\_ Fax: \_\_\_\_\_  
Address: \_\_\_\_\_ Email: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Company Representative: \_\_\_\_\_ Title: \_\_\_\_\_  
Referred by: \_\_\_\_\_

Contractor Members:

| Annual Gross Revenue                    | Annual Dues* | Annual Gross Revenue                    | Annual Dues* |
|-----------------------------------------|--------------|-----------------------------------------|--------------|
| Class A - \$0 to \$999,999.99           | \$1,580      | Class E - \$4,000,000 to \$4,999,999.99 | \$7,830      |
| Class B - \$1,000,000 to \$1,999,999.99 | \$3,145      | Class F - \$5,000,000 to \$9,999,999.99 | \$10,180     |
| Class C - \$2,000,000 to \$2,999,999.99 | \$4,700      | Class G - \$10,000,000 and above        | \$11,745     |
| Class D - \$3,000,000 to \$3,999,999.99 | \$6,270      | Associate Members:                      | \$1,580      |

Annual dues include 30% voluntary contribution to the Association's Political Action Committee. You may contribute more or less than the amount shown. If you decide not to contribute to the PAC, that does not reduce the amount of your annual dues payment. Virginia election laws allow corporate contributions to be used in state elections, however, corporate contributions to candidates or political action committees are not tax deductible. Dues payments are deductible by members as an ordinary business expense. However, the 1993 Federal Budget Reconciliation Act proclaimed that lobbying expenses are not deductible by individuals and corporations. Accordingly, 51% of your dues are not deductible as a business expense. Contributions or gifts to the Association are not deductible as charitable contributions for federal income tax purposes.

Make check payable to Old Dominion Highway Contractors Association and mail to: 250 West Main Street, Suite 100, Charlottesville, Virginia 22902, Phone: 434-977-3716; Fax: 434-979-2439; Email: [easter@easterassociates.com](mailto:easter@easterassociates.com)

# LEGISLATIVE AND REGULATORY ACCOMPLISHMENTS

Since our inception in 1997, the Old Dominion Highway Contractors Association has been dedicated to preserving and promoting the interests of all highway contractors around the Commonwealth through effective legislative and regulatory action.

With a combination of an aggressive lobbying program and the creation of an active political action committee that has donated more than \$660,000 to legislative and statewide candidates over the past decade, the Association has developed strong working relationships with the General Assembly's leadership and members from both political parties.

ODHCA members play an active role in the legislative and regulatory process, serving as the voice of small and midsize highway contractors before legislators, the Governor, VDOT and other executive branch agencies on a variety of issues.



## Protecting Competitive Sealed Bidding

In 2001, the Association derailed numerous legislative attempts to mandate the use of asset management by VDOT. The Association's successful lobbying effort left VDOT without the statutory authority they sought to require asset management, and forced VDOT and the Secretary of Transportation to publicly commit to competitively bid all future asset management work.

When VDOT sought approval to establish unlimited high-dollar design build programs that could reduce competition and increase costs, the Association persuaded legislators to limit both the size and scope of the program.



## Fighting for Additional Transportation Funding

ODHCA has played a significant role in helping to secure additional funding for transportation projects throughout the Commonwealth. The Association also provided critical lobbying support for passage of an amendment that provides a dedicated, reliable and long-term source of additional transportation funding by utilizing insurance premium assessment funds. This amendment, which passed the Senate by only six votes, is yielding an additional \$100 million annually for transportation projects.

The Association remains committed to securing significantly increased long-term funding sources for Virginia's transportation needs through its work with the General Assembly and the Governor. During each session, ODHCA hosts a Legislative Dinner attended by key House and Senate Transportation Committee members that has fostered our long-term relationship with these key decision-makers.



## Breaking Through the Red Tape at VDOT

In 1998, the Association asked Delegate John S. "Jack" Reid (R- Henrico County) to introduce, over the opposition of VDOT, legislation requiring VDOT to use English units of measure in the design, advertisement, construction and planning of VDOT projects. With the passage of this bill, Virginia contractors were able to continue working in the familiar English units of measure rather than being forced to into a constly conversion to the metric system.

The Association also worked with VDOT to minimize the burden of VDOT's new environmental penalties program and was successful in reaching a compromise during the 2001 session that significantly narrowed the scope of the environmental penalties VDOT can impose on contractors for environmental violations.

ODHCA continues to represent contractor interests by providing member feedback in revising the Department's contract specifications and by serving on VDOT stakeholder committees.

