



Old Dominion Highway Contractors Association

Effective Leadership
Profitable Results

Application for 2010 ODHCA Membership

Date: _____ Phone: _____
Name of Firm: _____ Fax: _____
Address: _____ Email: _____
City: _____ State: _____ Zip: _____
Company Representative: _____ Title: _____
Referred by: _____

| Contractor Members: | Annual Gross Revenue | Annual Dues* | Annual Gross Revenue | Annual Dues* |
|-----------------------------------------|----------------------|-----------------------------------------|----------------------|--------------|
| Class A - \$0 to \$999,999.99 | \$1,580 | Class E - \$4,000,000 to \$4,999,999.99 | \$7,830 | |
| Class B - \$1,000,000 to \$1,999,999.99 | \$3,145 | Class F - \$5,000,000 to \$9,999,999.99 | \$10,180 | |
| Class C - \$2,000,000 to \$2,999,999.99 | \$4,700 | Class G - \$10,000,000 and above | \$11,745 | |
| Class D - \$3,000,000 to \$3,999,999.99 | \$6,270 | | | |
| Associate Members: | \$1,580 | | | |

Annual dues include 30% voluntary contribution to the Association's Political Action Committee. You may contribute more or less than the amount shown. If you decide not to contribute to the PAC, that does not reduce the amount of your annual dues payment. Virginia election laws allow corporate contributions to be used in state elections, however corporate contributions to candidates or political action committees are not tax deductible.

Dues payments are deductible by members as an ordinary business expense. However, the 1993 Federal Budget Reconciliation Act proclaimed that lobbying expenses are not deductible by individuals and corporations. Accordingly, 51% of your dues are not deductible as a business expense. Contributions or gifts to the Association are not deductible as charitable contributions for federal income tax purposes.

Make check payable to Old Dominion Highway Contractors Association and mail to: 600 Peter Jefferson Parkway, Suite 300,
Charlottesville, Virginia 22911-8835, Phone: 434-977-3716; Fax: 434-979-2439; Email: easter@easterassociates.com

LEGISLATIVE AND REGULATORY ACCOMPLISHMENTS

Since its inception in 1997, the Old Dominion Highway Contractors Association has been dedicated to preserving and promoting the interests of all highway contractors around the Commonwealth through effective legislative and regulatory action.

With a combination of an aggressive lobbying program and the creation of an active political action committee, the Association has quickly developed strong working relationships with the vast majority of the members of the General Assembly from both political parties. The Association serves as the voice of small and midsize highway contractors before the General Assembly, the Governor, VDOT and other executive branch agencies on a variety of legislative and regulatory issues.



Protecting Competitive Sealed Bidding

In 1998, the Association secured an agreement from the Secretary of Transportation and the Commissioner of VDOT to place a four-year moratorium until 2002 on unsolicited proposals for highway construction and maintenance work. In 2001, the Association derailed numerous legislative attempts to mandate the use of asset management by VDOT. The Association's successful lobbying effort leaves VDOT without the statutory authority they sought to require asset management.

This hard work forced VDOT and the Secretary of Transportation to publicly commit to competitively bid all future asset management work. When VDOT sought approval to establish unlimited high-dollar design build programs that could reduce competition and increase costs, the Association persuaded legislators to limit both the size and scope of the program.

Fighting for Additional Transportation Funding

The Association has played a significant role in helping to secure additional funding for transportation projects throughout the Commonwealth, including the \$3.1 billion transportation funding that was approved during the 2000 General Assembly Session. The Association provided critical lobbying support for passage of an amendment that provides a dedicated, reliable and long-term source of additional transportation funding by utilizing insurance premium assessment funds. This amendment, which passed the Senate by only six votes, is yielding an additional \$100 million annually for transportation projects. The Association remains committed to securing significantly increased long-term funding sources for Virginia's transportation needs through its work with the General Assembly and the Governor.

Breaking Through the Red Tape at VDOT

In 1998, the Association asked Delegate John S. "Jack" Reid (R- Henrico County) to introduce, over the opposition of VDOT, legislation requiring VDOT to use English units of measure in the design, advertisement, construction and planning of VDOT projects. With the passage of this bill, Virginia contractors are continuing to work in the familiar English units of measure rather than being forced to convert to the costly and confusing metric system. The Association has also worked with VDOT to minimize the burden of VDOT's new environmental penalties program. The Association was successful in reaching a compromise with VDOT during the 2001 session to significantly narrow the scope of the environmental penalties VDOT can impose on contractors for environmental violations. The Association recently represented contractor interests in the development of the Department's contract specifications implementing these new requirements.

